

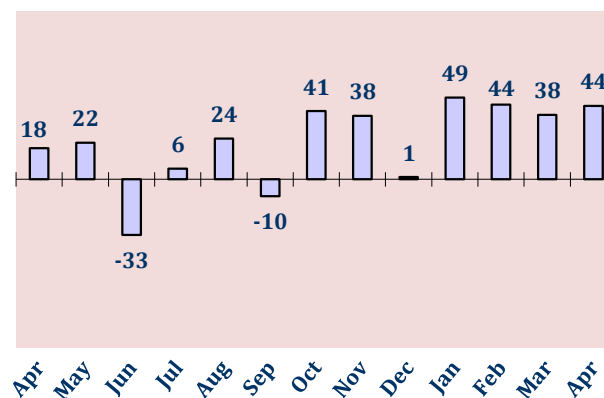
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## APRIL 2013 DATA

Net Sales (EUR bn) <sup>(2)</sup>

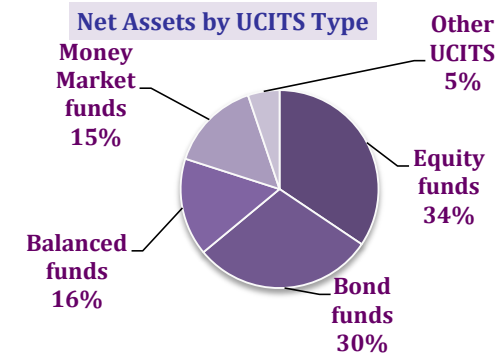
| UCITS                      | April       | March       | 2013         |
|----------------------------|-------------|-------------|--------------|
| Equity                     | 1.0         | 8.4         | 44.6         |
| Bond                       | 30.3        | 15.4        | 77.8         |
| Balanced                   | 13.3        | 13.1        | 48.2         |
| Other UCITS                | 5.7         | 3.9         | 14.1         |
| <b>Sub Total Long Term</b> | <b>50.2</b> | <b>40.9</b> | <b>184.7</b> |
| Money Market               | -6.5        | -2.4        | -9.9         |
| <b>Total UCITS</b>         | <b>43.7</b> | <b>38.5</b> | <b>174.9</b> |
| Non-UCITS                  | April       | March       | 2013         |
| Special                    | 17.5        | 15.3        | 57.4         |
| Real Estate                | 0.2         | 0.9         | 2.5          |
| Other Non-UCITS            | 1.7         | 2.0         | 6.0          |
| <b>Total Non-UCITS</b>     | <b>19.5</b> | <b>18.2</b> | <b>65.9</b>  |
| <b>Grand TOTAL</b>         | <b>63.2</b> | <b>56.7</b> | <b>240.7</b> |

UCITS Net Sales (EUR bn)



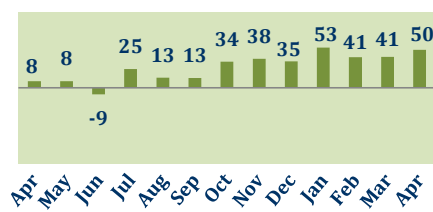
Net Assets (EUR bn) <sup>(3)</sup>

| Category     | April        | % change <sup>(4)</sup> | end 2012     |
|--------------|--------------|-------------------------|--------------|
| UCITS        | 6,781        | 1.2%                    | 6,271        |
| Non-UCITS    | 2,692        | 1.8%                    | 2,645        |
| <b>Total</b> | <b>9,473</b> | <b>1.4%</b>             | <b>8,916</b> |

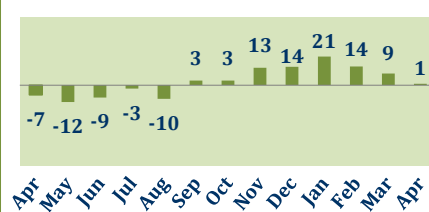


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

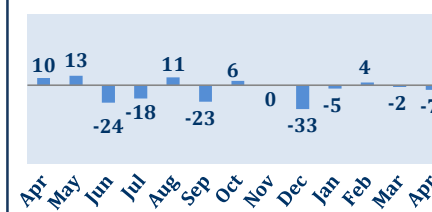
Long-term Fund Net Sales (EUR bn)



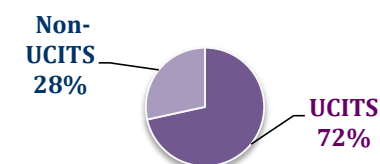
Equity Fund Net Sales (EUR bn)



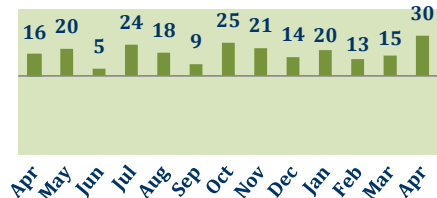
MM Fund Net Sales (EUR bn)



UCITS/Non-UCITS Net Assets



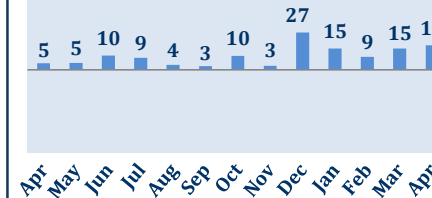
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

| Regions               | Dec 12        |
|-----------------------|---------------|
| USA <sup>(5)</sup>    | 10,859        |
| Europe <sup>(6)</sup> | 8,944         |
| Asia and Pacific      | 2,733         |
| America excl. USA     | 2,155         |
| <b>World</b>          | <b>24,816</b> |

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.